



# Auto & Truck Recyclers of Illinois

## Running Your Own Race

October 11th & 12th, 2024

### HIGHLIGHTS!!!

- Come hear from the Secretary of State's office on what you need to do if you get a visit from them!!
- Forklift and Air Bag Training provided!
- Come here more on EV Batteries!!!



### Friday, October 11th

**1:00 pm Curt Ward, Hybrid and Electric Vehicle Specialist, High voltage safety training for the Auto & Truck Recycler.** This presentation is designed for the automotive and truck recycler employee who wants to know more about hybrid and electric vehicle disassembly. A focus on working safely around electric vehicles will be emphasized. Presentation topics will include personal protective equipment, depowering the high-voltage system, component identification, test equipment, battery chemistry, and emergency response. The presentation will be followed by a question-and-answer session.

**3:00 pm Joe Watson, Forklift Training**

**4:00 pm Elizabeth Wallace, VET Environmental Engineering, Air Bag Training**

**5:00 pm Tradeshow/Auction/Reception Opens**

### Saturday, October 12th

**8:30am – 9:20am Amanda Urban, Hollander – eBay Categorization, Item specifics and buyer search habits.** In order to successfully sell your parts on ebay, it's important to understand how your buyers are searching as well as how your parts are found. Attend this session to learn all about how you can get ebay to put YOUR part in front of the RIGHT buyer and avoid all those after-sale headaches due to buyer-error. Bonus: Implementing the listing.

### BREAK

**9:30am – 11:00am Roger Schroder, Car-part.com, Making sure you have good images, proper descriptions and grades and are brokering partner's inventory on Car-PartPro. PartPro. Pricing and repricing and brokering/data tiering. Updates to ARA Part Grading guidelines and Components. The difference between brokering/data tiering on Car-Part.com and Car-part pro. Add'l sales opportunities now with Car-Part Interchange Plus (CPI+) and future opportunities to pro sales with Carbon Savings from using Recycled parts. Additional sales opportunities with ARA Peer to Peer Interchange and how you can contribute.**

**Hotel Info**  
**Four Points by Sheraton of Peoria**  
**1500 Hamilton Boulevard, Peoria, IL 61602**  
**(309)306-3424 Ext. 4601**

Room Rate, \$139.00 (Breakfast coupon included)  
 Mention Auto & Truck Recyclers of Illinois

<https://www.marriott.com/event-reservations/reservation-link.mi?id=1723235974030&key=GRP&app=resvlink>

**HOTEL CUT OFF DATE: September 9th, 2024**

### Saturday, October 12th (Cont.)

**11:15pm -Noon Kenny Svec, Bionic Auto Parts, The presentation is about hiring, firing, and how to know when and why to hire and fire an employee. Also, focuses on where to recruit employees.**

### NOON - 2:00pm LUNCH WITH EXHIBITORS

**1:30 pm Secretary of State- What you need to know if you get a visit from them.**

**2:30 pm Jr. Catalano, Bionic Auto Parts – moderator for the Round Table discussion on a variety of topics, to include;**

- Consolidation, the benefits, pro's & cons
- Compare scrap pricing
- Where the metal market is today
- Pricing of insurance
- Car buying/cost and fees

All Subject to Change

## Attendee Registration

Company Name \_\_\_\_\_

Names for Badge(s): \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Meals included for how many? \_\_\_\_\_ Friday \_\_\_\_\_ Sat. \_\_\_\_\_

Forklift Training for how many? \_\_\_\_\_

Air Bag Training for how many? \_\_\_\_\_

Select ONE pricing level based on # of Attendees

No. of attendees:	_____	@(1)\$125	= \$ _____
	or _____	@(2)\$110/person	= \$ _____
	or _____	@(3-4)\$100/person	= \$ _____
	or _____	@(5+)\$90/person	= \$ _____

**Total Enclosed \$ \_\_\_\_\_**

### Payment Information

**Enclosed Check payable to: Auto & Truck Recyclers of Illinois or provide credit card information below**

2912 Andy Road • Springfield, IL 62702

(Ph) 877-880-2874

(Fax) 877-747-7597

Name on Card: \_\_\_\_\_

Address (if different than above): \_\_\_\_\_

Credit Card Number: \_\_\_\_\_

Exp. date: \_\_\_\_\_

Credit Card Zip Code: \_\_\_\_\_