



"THE RACE IS ON"

**Auto & Truck Recyclers of Illinois
Convention & Trade Show
September 29 & 30, 2017**

EVERYTHING HAPPENS AT THE YARD



CHICAGO U-PIC-A-PART
3031 S. ST. LOUIS AVE
CHICAGO, IL

SHUTTLE ON FRIDAY TO & FROM THE YARD!!!

YARD TOURS!!! • FREE BEER!!!

REGISTER NOW!!!

HOTEL INFORMATION

Holiday Inn Countryside

6201 Joliet Rd • Countryside, IL 60525
Call (708)354-4200

Special room rate of \$134

when you mention Auto & Truck Recyclers of Illinois.
Includes a full hot buffet breakfast, free parking,
free airport shuttle to Midway Airport.

Hotel will provide shuttle to the yard twice on Friday!!

CUT OFF DATE IS 8/28/17

INFORMATION

For more information, contact

Michelle Lechner

PO Box 9424 • Springfield, IL 62791

Phone: 877-880-2874

Fax: 877-747-7597

Email: illautorecyclers@aol.com

www.IllinoisAutoRecyclers.com

EVENT SCHEDULE

Friday September 29 Sessions



- Noon **Registration**
- 1:00–1:50 pm **IL Green Car/ VET Environmental**
or **Employee Recruitment and Retention: Salvage Yard Culture**
with **Ryan Falco, Midway Auto Parts** -
Ryan will dive into many different aspects of human resources-related issues salvage yard owners and managers face.
- 1:00–2:50 pm **Society for Asset Protection - ATRI Board says this is a must!!!**
- 2:00–2:50 pm **U-Pull-Its - with Sherri Heckenast**
- 3:00–4:50 pm **“Ole Timers” Round Table**
Back by Popular Demand with:
- **Frank Heckenast**, Chicago U-Pic-A-Part
 - **John Catalano Sr.**, Bionic Auto Parts
 - **Jim Watson Jr.**, ABC Auto Parts
 - **Larry Brosten**, Auto Parts City
 - **Randy Fierge**, Fierge Auto Parts
 - **Arnold Zalon**, C & J Auto Parts
- 5:00 pm **Trade Show Opens – One on one time with exhibitors, followed by auction and cocktail reception and see how skilled you are on the *Racing Simulators*. Prize for the winner!!!**

Saturday September 30 Sessions

- 8:00 am **Registration**
- 8:00–8:50 am **IL Green Car/Vet Environmental**
or **Mediocrity is No Longer an Option - Take the Leap to Greatness**
A sales motivation and training session showing you how to take the leap to becoming a great salesperson.
with **Ryan Falco**
- 9:00–9:50 am **Car-Part.com**
- 10:00–10:50 am **Airbag/Forklift Training**
or **Going Lean - The Journey to Operating a Lean Recycling Facility**
General Manager of one of the nation’s leading auto recycling facilities, Ryan will tell the story of their journey to making their operations more lean and efficient.
with **Ryan Falco**
- 11:00-Noon **Increasing Your Average Ticket**
How to Expand Your Average Ticket by Selling More Warranties, Brokering and Core Charges
with **Ryan Falco**
- or **IL Green Car Awards presented on the Trade Show Floor**
- Noon – 3:00 pm **Trade Show - Enjoy lunch with the Exhibitors**
Key Note Speaker – TBA
All Attendee’s eligible for the *Weber Grill/Omaha Steak* give away to be presented Saturday at the end of the trade show. Must be present to win!

*Please note: Some sessions may be two hours.
All is subject to change.*

Grand Prize Giveaway!!!



YARD TOURS

For a Complete List of Yard Tours

Visit www.IllinoisAutoRecyclers.com

ATTENDEE REGISTRATION

Registration fee is \$99 per person, or \$79 per person for three or more, or \$69 per person if five or more register from the same facility.

Fee includes all meals, **FREE BEER** seminars and,
All Attendee's eligible for the Weber Grill/Omaha Steak Giveaway to be presented Saturday at the end of the trade show. Must be present to win!

Highlights include, surrounding **Yard Tours** and touring the **Chicago U-Pic-A-Part Yard**
Brought back by popular demand **"Ole Timers" Round Table**
U-Pull-A-Part presented by Sherri Heckenast
Training by Ryan Falco, The Society for Asset protection
IL Green Car Awards presented by VET Environmental
Friday night try your skills on the **Driving Simulators**

Something for everyone!!!!

Company Name _____

Address: _____

City/State/Zip: _____

Ph: _____

Fax: _____

Email: _____

Website: _____

Names for Badge(s): 1. _____ 2. _____
3. _____ 4. _____
5. _____ 6. _____
7. _____ 8. _____
9. _____ 10. _____

AIRBAG/FORKLIFT TRAINING Yes No If Yes, How Many? _____

REGISTRATION FEE

\$99 per person or \$79 per person for 3+ or \$69 per person 5+
(Registered from the same facility)

Qty	x	Fee	=	TOTAL
_____	x	\$99 / 79 / 69	= \$	_____

Total Enclosed = \$ _____

PAYMENT INFORMATION

Enclosed Check payable to: Auto & Truck Recyclers of Illinois
PO Box 9424 • Springfield, IL 62704

Credit Card Payment (VISA/Mastercard only): Fax to: 877-747-7597

Name on card _____

Card # _____

Exp date _____ Credit Card Zip Code: _____

So we can plan accordingly,
please let us know how many people will
be attending the following:

Friday Cocktail Reception _____

Lunch on Saturday _____

Breakfast is provided by the hotel