

Auto & Truck Recyclers of Illinois Convention & Trade Show September 23 & 24, 2016

The theme this year is... **Nostalgia**

nos-tal-gia (noun) - a wistful affection for the past, typically for a period or place with happy personal associations.

Our event will focus on **Training for everyone!!!** Owners, Sales and staff.

We will also be hosting a Past **Presidents Reception** at the opening of the trade show on Friday evening.

On Friday afternoon sit in on the **"Old Timers" Round Table Discussion**, then and now!

There is a lot to do in downtown Springfield during this same weekend **so bring the family!**

Our hotel is directly across from the Capitol Building where you can take a tour, or just wander through this historical sight.

The **Route 66 Mother Road Show** attractions will include lots of really cool cars, food and entertainment.

Sponsorship Opportunities

Your support of our convention is greatly appreciated. Sponsorship opportunities exist for those who wish to offer additional support to the convention and our associations. Contact Michelle Lechner at 877-880-2874 for more details.



Contact Information

Michelle Lechner
Phone: 877-880-2874
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Mailing Address: Convention

Auto and Truck Recyclers of Illinois
PO Box 9424
Springfield, IL 62704
www.cmarconvention.com

Keynote Speaker: Secretary of State Director, Sydney Roberts Back by popular demand Mike Kunkel!

Mike has 35 years' experience in the automotive industry. Using a basic and proven platform, Mike looks at the entire operation. Mike is known as an expert at helping recyclers in the buying of product, inventorying it, processing it, selling it and getting it to the customer profitably.

Schedule of Events* - All events happening at State House Inn

Thursday, September 22, 2016

1:00 **Golf Outing**
• Long Bridge Golf Course

Friday September 23, 2016

8:00 - 9:00 **Consulting - Why do we need it?** - Mike Kunkel

9:10 - 10:00 **Parts Trader** - Ken Weiss

10:10 - 11:00 • **U-Pull-It** - Sherry Heckenast

• **Social Media Training** - Jim Weaver

11:10 - noon • **Hybrid Yards** - Mike Kunkel

• **Hollander**

Noon **Lunch Keynote Speaker**
- **Secretary of State Director, Sydney Roberts**

1:00 - 1:50 • **Buyers numbers increase**

• **VET Environmental/IEPA**

• **Sales Through Purchasing** - Mike Kunkel

2:00 - 2:50 **P&L The Profit and Loss Report** - Mike Kunkel

3:00 - 3:50 **Production - What to Warehouse and What to Leave in the Vehicle** - Mike Kunkel

4:00 - 4:50 **Old Timer's Round-Table** - Jonathan Smith, Moderator

5:00 **Trade Show Opens Past Presidents Reception**

Saturday September 24, 2016

9:00 - 9:50 • **Sales Basic** - Mike Kunkel

• **Bid Buddy Setup**

• **Pinnacle**

10:00 - 10:50 • **Sales/Extended Warranties** - Mike Kunkel

• **VET Environmental/IEPA**

11:00 - 11:50 • **Sales/Brokering Parts** - Mike Kunkel

• **Car-part.com**

Noon - 3:00 **Trade Show/Lunch on the Trade show floor and Cooler Give Away.**

IL GREEN CAR Awards Presented by VET Environmental.

Trade Show will be open to the public last 2 hours of the Trade Show. This information has been made public due to the Route 66 Mother Road Show taking place during our convention and trade show.

* **Schedule subject to change.**

Please note: airbag and forklift training will not be provided, however, you can get this training on-line through ARA

If you would like to bring a car to show to all, please do so the hotel provides plenty of free parking.

Hotel Information

State House Inn

101 East Adams Street • Springfield, IL 62701 US
Reservations: 217-528-5100 • Mention the ATRI Convention when calling.
Room rate is \$99 until August 22, 2016.

A stay at The State House Inn, an Ascend Hotel Collection Member places you in the heart of Springfield, walking distance from Illinois State Capitol and Illinois State Museum. This hotel is within close proximity of Old State Capitol and Abraham Lincoln Presidential Library and Museum.



Attendee Registration

Registration fee is \$99 per person or \$79 per person if three or more and \$69 per person if five or more register from the same facility.

Fee includes all meals, seminars and a chance to win a Yeti Cooler!!!
Must be present to win on Saturday during the lunch hour.

Company Name _____

Contact Name _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-mail address _____

Website _____

Names for Badges

Names for Badges

No. of attendees: _____ @ (1 or 2) \$99/person = \$ _____

Choose 1 or _____ @ (3 or 4) \$79/person = \$ _____
pricing level or _____ @ (5 plus) \$69/person = \$ _____

_____ @ \$18/person = \$ _____

Golf Outing _____ @ \$18/person = \$ _____

If you are planning to attend the golf outing on Thursday
Names for golf outing: If there is someone in particular you
would like to golf with, please indicate on this form.

Long Bridge Golf Course
1055 W. Camp Sangamo Rd
Springfield, IL

TOTAL \$ _____

So we can better plan our meal requirements, please indicate which meals you will be attending and number of meals required. (Breakfast is provided by the hotel) Thank you!

Friday Evening How Many? **Saturday** How Many?

Y N _____ Y N _____

Lunch _____ Lunch _____

Past Presidents Reception _____

PAYMENT INFORMATION

Mail to: Auto & Truck Recycler of Illinois
PO Box 9424 • Springfield, IL 62704
Fax: 877-747-7597

Enclosed Check payable to: Auto & Truck Recycler of Illinois

Credit Card Payment (MasterCard/Visa Only)

Name on Card _____

Credit Card # _____ VSC _____

Billing Zip Code _____ Exp Date _____ / _____

Signature _____

Please complete all information on this form. • Please print clearly. • Please complete all information on this form.